

## Review meeting preparation—topics for conversation

Review the items below that may have changed since our last meeting. This is designed to make the review meeting as efficient and productive as possible and to help make sure that your financial plan is always aligned with your situation.

### Check the issues below that you would like to address in our next meeting:

Life Changes	
	Work
	Household income
	Household expenses
	Household debt
	Possessions: purchase/sale/loss/gain
	Bank/financial accounts
	Residence(s)
	Health of you and your family
	Marital or family status
	Dependents
	Other

Service Satisfaction	
	Your convenience in working with us
	Your online account access

Life Changes	
	Your investments are not performing as expected
	Your risks are not in-line with expectations
	The markets have caused you to rethink your investments
	There are other investments you would like to discuss

Investment planning and services update	
	Your investment plan needs to be updated
	Your insurance coverage needs to be reviewed
	Your estate plan needs to be updated
	Your charitable giving strategy needs updating
	Your children/grandchildren's financial needs have changed
	Your investments may be exposed to excessive taxes

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